

UNITEDSTATES TES AND EXCHANGE COMMISSION Washington, D.C. 20549

OMB APPROVAL

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ANNUAL AUDITED REPORTMAIL Processing **FORM X-17A-5** PART III

FEB 29 2008

Section

SEC FILE NUMBER 8-31441

FACING PAGE Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

| G 01/01/2007 AND E MM/DD/YY EGISTRANT IDENTIFICATION | NDING 12/31/2 | MM/DD/YY |
|--|---|--|
| EGISTRANT IDENTIFICATION | | |
| • | | <u> </u> |
| on Brokerage Services Company | F | OFFICIAL USE ONLY |
| USINESS: (Do not use P.O. Box No.) | | FIRM I.D. NO. |
| | | |
| (No. and Street) | | |
| DE | 1989 | 0-0001 |
| (State) | (Zip C | Code) |
| PERSON TO CONTACT IN REGARD T | | T 02.651.8025 |
| | (Are | a Code – Telephone Numbe |
| COUNTANT IDENTIFICATION | | |
| | | |
| Philadelphia | PA | 19103 |
| (City) | (State) | (Zip Code) |
| | | PROCESSE MAR 2 4 2008 |
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| | 2 | |
| nited States or any of its possessions. | 9 | THOMSON FINANCIAL |
| _ | USINESS: (Do not use P.O. Box No.) (No. and Street) DE (State) PERSON TO CONTACT IN REGARD TO COUNTANT IDENTIFICATION T whose opinion is contained in this Repo (Name - if individual, state last, first, middle not philadelphia | (No. and Street) DE 1989 (State) (Zip C PERSON TO CONTACT IN REGARD TO THIS REPOR 3 (Are CCOUNTANT IDENTIFICATION T whose opinion is contained in this Report* (Name - if individual, state last, first, middle name) Philadelphia PA |

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountage must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2

OATH OR AFFIRMATION

| I, Mark A. Alberta | , swear (or affirm) that, to the best of |
|---|--|
| my knowledge and belief the accompa | anying financial statement and supporting schedules pertaining to the firm of |
| Wilmington Brokerage Services Cor | npany , as |
| of <u>December 31st</u> | , 2007, are true and correct. I further swear (or affirm) that |
| neither the company nor any partner, | proprietor, principal officer or director has any proprietary interest in any account |
| classified solely as that of a customer, | |
| | |
| | |
| | |
| | |
| · · · · · · · · · · · · · · · · · · · | |
| | |
| • | Mark a. alberta |
| | Signature |
| | · · · · · · · · · · · · · · · · · · · |
| | , CFO |
| 1 1- 10 | BUSAN M. MURPHY Title |
| Dusau M Phuy | Notary Public - Delaware My Comm. Expires June 27, 2808 |
| | My Comm. Expires June 27, 2008 |
| Notary Public | y My Comment |
| This report ** contains (check all appl | icable boxes): |
| (a) Facing Page. | 33435 |
| (b) Statement of Financial Condit | ion. · |
| (c) Statement of Income (Loss). | |
| (d) Statement of Changes in Finan | |
| | cholders' Equity or Partners' or Sole Proprietors' Capital. |
| | ilities Subordinated to Claims of Creditors. |
| (g) Computation of Net Capital. | |
| | on of Reserve Requirements Pursuant to Rule 15c3-3. |
| | ossession or Control Requirements Under Rule 15c3-3. |
| , 51 | propriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the on of the Reserve Requirements Under Exhibit A of Rule 15c3-3. |
| | |
| consolidation. | audited and unaudited Statements of Financial Condition with respect to methods of |
| (I) An Oath or Affirmation. | |
| (i) All Oath of Affilhation. (m) A copy of the SIPC Suppleme | ntal Report |
| | ntar Report. Il inadequacies found to exist or found to have existed since the date of the previous audi |
| (a) Independent auditor's report o | |
| | nent of certain portions of this filing, see section 240.17a-5(e)(3). |
| | outation of not canital |

Financial Statement and Supplemental Information

Wilmington Brokerage Services Company

Year ended December 31, 2007 With Report and Supplementary Report of Independent Auditors



KPMG LLP 1601 Market Street Philadelphia, PA 19103-2499 Telephone 267 256 7000 Fax 267 256 7200 Internet www.us.kpmg.com

The Board of Directors
Wilmington Brokerage Services Company:

In planning and performing our audit of the financial statements of Wilmington Brokerage Services Company (the Company), as of and for the year ended December 31, 2007, in accordance with the standards of the Public Company Accounting Oversight Board (United States), we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by rule 17a-13.
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.



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Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2007, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the Financial Industry Regulatory Authority, Inc. (FINRA), and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.



Financial Statements and Supplemental Information

Year ended December 31, 2007

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KPMG LLP 1601 Market Street Philadelphia, PA 19103-2499

Independent Auditors' Report

The Board of Directors
Wilmington Brokerage Services Company:

We have audited the accompanying statement of financial condition of Wilmington Brokerage Services Company (the Company) as of December 31, 2007, and the related statements of income, stockholders' equity, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Wilmington Brokerage Services Company as of December 31, 2007, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedule I is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

KPMG LLP

February 28, 2008

Statement of Financial Condition

December 31, 2007

| Assets | |
|--|------------------|
| Cash and cash equivalents | \$ 6,133,388 |
| Securities owned: | |
| Marketable, at market value | 6,749,494 |
| Commissions receivable | 601,375 |
| Deferred tax asset, net | 53,494 |
| Fixed assets, at cost, | |
| less accumulated depreciation of \$1,076,535 | 60,437 |
| Other assets | 140,051 |
| Total assets | \$ 13,738,239 |
| | |
| Liabilities and Stockholder's Equity | |
| Liabilities: | |
| Payable to Wilmington Trust Company | \$ 301,937 |
| Accounts payable | 177,161 |
| Incentive Accrual | 152,888 |
| Income taxes payable to Wilmington Trust Company | |
| and state taxing authority | 233,435 |
| Total liabilities | 865,421 |
| Stockholder's equity: | |
| Common stock, no par, 100 shares authorized, issued, | |
| and outstanding | 25,000 |
| Additional paid-in capital | 1,505,379 |
| Retained earnings | 11,342,439 |
| Total stockholder's equity | 12,872,818 |
| Total liabilities and stockholder's equity | \$ 13,738,239 |

Statement of Income

Year ended December 31, 2007

| Revenues: | |
|------------------------------------|-----------------|
| Brokerage commissions | \$ 8,222,182 |
| Mutual fund commissions | 4,975,574 |
| Advisory fees | 2,983,144 |
| Interest and dividends | 391,609 |
| Principle transactions | 16,112 |
| Other | 342,866 |
| Total revenues | 16,931,487 |
| | |
| Expenses: | |
| Employee compensation and benefits | 5,291,615 |
| Clearing costs | 1,228,924 |
| Supplies | 36,518 |
| Professional fees | 43,075 |
| Telephone and communication | 55,911 |
| Travel and conferences | 33,808 |
| Depreciation | 34,722 |
| Postage | 194,165 |
| Occupancy and other support | 212,837 |
| Inter-co servicing expense | 1,729,742 |
| Filing and handling fees | 328,198 |
| Other | 689,509 |
| Total expenses | 9,879,024 |
| | , |
| Income before income taxes | 7,052,463 |
| Provision for income taxes | 2,695,671 |
| Net income | \$ 4,356,792 |
| | |

Statement of Stockholder's Equity

Year ended December 31, 2007

| | Commo | n S | tock | Additional | | |
|---------------------------------|--------|-----|----------|--------------------|----------------------|------------|
| | Shares | | Amount | Paid-in Capital | Retained Earnings | Total |
| Balance, January 1, 2007 | 100 | \$ | 25,000 | \$ 1,481,972 | \$ 6,985,647 \$ | 8,492,619 |
| Net Income | | | | | 4,356,792 | 4,356,792 |
| Stock-Based Compensation Exp | ense | | | 17,155 | | 17,155 |
| Tax benefit from | | | | | | |
| employee exercise of stock opti | ions | | <u> </u> | 6,252 | | 6,252 |
| | | | | | | |
| Balance, December 31, 2007 | 100 | \$ | 25,000 | \$ 1,505,379 | \$ 11,342,439 \$ | 12,872,818 |

Statement of Cash Flows

Year Ended December 31, 2007

| Cash flows from operating activities | | |
|--|----|----------------------|
| Net income | \$ | 4,356,792 |
| Adjustment to reconcile net income to net cash provided by | | |
| operating activities: | | |
| Depreciation | | 34,722 |
| Changes in operating assets and liabilities: | | |
| Decrease in securities owned, net | | 55,001 |
| Increase in commissions receivable | | (500,062) |
| Increase in other assets | | (71,135) |
| Decrease in payable to Wilmington Trust Company | | (115,505) |
| Increase in accounts payable | | 106,935 |
| Decrease in incentive accrual | | (19,199) |
| Increase in income taxes payable to Wilmington Trust Company | | |
| and state taxing authority | | 118,742 |
| Decrease in deferred income taxes | | (212,649) |
| Stock-based compensation expense | | 17,155 |
| Tax benefit on exercise of stock options | | (6,252) |
| Net cash provided by operating activities | | 3,764,545 |
| Cash flows from investing activities: Purchases of furniture, equipment and improvements Net cash used in investing activities | | (15,179) (15,179) |
| Cash flows from financing activities: Tax benefit on exercise of stock options Cash dividends | | 6,252 |
| Net cash provided by financing activities | | 6,252 |
| Net increase in cash | | 3,755,618 |
| Cash, beginning of year | | 2,377,770 |
| Cash, end of year | \$ | 6,133,388 |
| | | |
| Supplemental disclosure of cash flow information: Cash paid during the year for: | • | |
| Income taxes paid to Wilmington Trust Company and state taxing authority | \$ | 2,798,643 |

NOTES TO FINANCIAL STATEMENTS

December 31, 2007

NOTE 1 -- ORGANIZATION

Wilmington Brokerage Services Company (the Company) is a discount broker registered under the Securities Exchange Act of 1934. The Company is a wholly-owned subsidiary of Wilmington Trust Company (WTC). WTC is a wholly-owned subsidiary of Wilmington Trust Corporation (the Corporation). The Company's customer base is geographically diverse; however, the majority are trust or retail customers of WTC who reside in Delaware.

NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES

Cash and Cash Equivalents:

Cash and cash equivalents for purposes of these financial statements consist of cash and a money market fund.

Securities Transactions:

Security transactions are cleared through National Financial Services, LLP and Pershing Investments, LLC (the Clearing Brokers). Proprietary securities transactions and related revenues and expenses are recorded on a trade date basis. Commission revenues related to customers' security transactions are recorded on a trade date basis.

Fixed Assets:

Fixed assets are stated at cost less accumulated depreciation. Buildings and improvements are depreciated on a straight-line basis over an estimated useful life of 39 years. Furniture and equipment is depreciated on a straight-line basis over an estimated useful life of 3, 5, or 7 years.

Use of Estimates:

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Securities Owned:

At December 31, 2007, the Company holds U.S. Treasury Bills, maturing in March and May 2008, which are carried at market value with unrealized gains and losses reflected in the principal transactions line of the Statement of Income.

NOTES TO FINANCIAL STATEMENTS

December 31, 2007

Recent Accounting Pronouncements:

In June 2006, FASB issued FIN 48, "Accounting for Uncertainty in Income Taxes-an interpretation of FASB Statement No. 109." FIN 48 provides guidance on financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. According to the Interpretation, a tax position is recognized if it is more likely than not that the tax position will be sustained upon examination, including resolution of any related appeals or litigation processes, based on the technical merits of the position. If the tax position meets the more-likely-than-not recognition threshold, the portion is measured to determine the amount of benefit to recognize and should be measured at the largest amount of benefit that is more than 50 percent likely of being realized upon ultimate settlement. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. FIN 48 was effective for the Company beginning January 1, 2007. The adoption of FIN 48 did not have a significant impact on our financial statements.

In September 2006, FASB issued SFAS No. 157, "Fair Value Measurements." SFAS No.157 defines fair value, provides a framework for measuring fair value in accordance with GAAP, and expands disclosures related to fair value measurements. The definitions, framework, and disclosures required by SFAS No. 157 apply to other accounting pronouncements that require or permit fair value measurement. SFAS No. 157 does not require any new fair value measurements. It will be effective for us with the fiscal year that begins on January 1, 2008. We do not expect the adoption of SFAS No. 157 to have a material effect on our financial statements.

In February 2007, FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities – Including an amendment of FASB No. 115." SFAS 159 gives entities the option to measure eligible financial instruments at fair value as of specified dates. The election to choose the fair value option generally may be applied on an instrument-by-instrument basis and typically is irrevocable. SFAS No. 159 will be effective for us with the fiscal year that begins on January 1, 2008. We do not expect the adoption of SFAS No. 159 to have a material effect on our financial statements.

NOTES TO FINANCIAL STATEMENTS

December 31, 2007

NOTE 3 -- INCOME TAXES

The Company accounts for income taxes using the asset and liability method under which deferred tax assets and liabilities are determined based upon the differences between financial statement carrying amounts and the tax bases of existing assets and liabilities. These temporary differences are measured at prevailing enacted tax rates that will be in effect when the differences are settled or realized. The Company's provision for income taxes is computed as if the Company filed a separate tax return, however, the Company's taxable income is included in the consolidated federal income tax return filed by the Corporation. The income tax expense at December 31, 2007 was \$2,695,671, consisting of current and deferred income tax expense of \$2,908,320 and (\$212,649), respectively. The amount payable to WTC and the state taxing authority at December 31, 2007 was \$233,435.

The difference between income tax at the statutory rate of 35% and income tax expense included in the statement of income is primarily related to employee stock plan benefits of (\$8,172), meals and entertainment of \$1,278, miscellaneous state adjustments of (\$76,965), and the impact of state taxes (net of the federal benefit) of \$309,696. The Company has a net deferred tax asset of \$53,494 at December 31, 2007. A valuation allowance is established against deferred tax assets when, in the judgment of management, it is more likely than not that such deferred tax assets will not become realizable.

NOTE 4 -- FIXED ASSETS

A summary of fixed assets at December 31, 2007 follows:

| Buildings and improvements | \$ | 511,225 |
|----------------------------|-----|-----------|
| Furniture and equipment | | 625,747 |
| | _ | 1,136,972 |
| Accumulated depreciation | _ | 1,076,535 |
| Fixed assets, net | \$_ | 60,437 |

Depreciation expense was \$34,722 for 2007.

NOTES TO FINANCIAL STATEMENTS

December 31, 2007

NOTE 5 – RELATED PARTY TRANSACTIONS

The Company receives compensation for brokerage activities performed for the Wealth Advisory Services Department of WTC. In 2007, the Company recorded net brokerage commissions in the amount of \$1,645,236 for these activities. In 2007, the Company paid the Personal Financial Services Department a negotiated amount of \$466,685 to support Personal Investment representatives at branch sites. This amount is included in "Employee compensation and benefits" in the Statement of Income.

During 2007, the Company incurred service fee of \$1,729,742 under a service agreement with WTC which is included in "Inter-co servicing expense" in the Statement of Income.

During 2007, the Company incurred rental expense of \$197,167 under a leasing arrangement with WTC which is included in "Occupancy and other support" in the Statement of Income.

During 2007, the Company reimbursed WTC for \$2,566,994 for income tax paid to Internal Revenue Services. At December 31, 2007, the Company does not have an income tax payable or receivable to or from WTC based on the tax allocation agreement between the Company and WTC. However the Company has an outstanding payable of \$233,435 to various other taxing authority.

NOTE 6 - EMPLOYEE BENEFITS AND OTHER POSTRETIREMENT BENEFITS

Employees of the Company are included in the noncontributory defined benefit pension plan of WTC, and are provided certain other postretirement health and life insurance benefits. Costs for these plans are borne fully by WTC. The defined benefit pension plan covers substantially all employees of the Company after certain age and service requirements are attained.

Employees of the Company are also eligible to participate in the Corporation's Employee Stock Purchase Plan and WTC's Thrift Savings Plan after meeting certain age and service requirements. Eligible employees may contribute from 1% to 25% of their annual base pay to the Thrift Savings Plan. The first 6% of each employee's pay is eligible for matching contributions from the Company of \$.50 on each \$1.00. In 2007 the Company's contributions for employees participating in the Thrift Savings Plan amounted to \$77,648.

NOTES TO FINANCIAL STATEMENTS

December 31, 2007

NOTE 7 -- NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital (Rule 15c 3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2007, the Company had "net capital" of \$11,872,478, which was \$11,622,478 in excess of its required minimum net capital of \$250,000 for regulatory purposes. The company maintains a minimum net capital of \$250,000 for purposes of rule 15c3-1. The Company's ratio of aggregate indebtedness to net capital was .07 to 1. The rule also provides that equity capital may not be withdrawn or cash dividends paid if certain minimum net capital requirements are not met.

NOTE 8 -- CLEARING AGREEMENT

All customer securities transactions are introduced and cleared on a fully-disclosed basis through the clearing brokers that are members of the New York Stock Exchange, Inc. (the "NYSE") pursuant to a clearing agreement (the "Agreement"). Accordingly, open customer transactions are not reflected in the accompanying statement of financial condition and the Company operates under the exemptive provisions of Securities and Exchange Commission Rule 15c3-3(k)(2)(ii). Commissions receivable on the Statement of Financial Condition are amounts due from these Clearing Brokers.

The Agreement states the Company will assume customer obligations should a customer of the Company default. As of December 31, 2007, accounts owed to the clearing brokers by these customers were adequately collateralized by securities owned by the customers.

Supplementary Information Pursuant to Rule 17a-5 of the Securities Exchange Act of 1934

Schedule I

Wilmington Brokerage Services Company

Computation of Net Capital Under SEC Rule 15c3-1

December 31, 2007

| Net Capital | | | |
|--|---------|----|-------------|
| Total stockholder's equity from Statement of Financial Condition | | \$ | 12,872,818 |
| Deduct, stockholder's equity not allowable for net capital | | | - |
| Total stockholder's equity qualified for net capital | | | 12,872,818 |
| Additions | | | |
| Total capital and allowable subordinated liabilities | | | 12,872,818 |
| Non-allowable assets | | | |
| 1. Excess cash | - | | |
| 2. Commissions receivable | 601,375 | | |
| 3. Other assets | 140,051 | | |
| 4. Deferred tax asset | 53,494 | | |
| 5. Fixed assets, net | 60,437 | | |
| Total non-allowable assets | | | 855,357 |
| Net capital before haircuts on securities positions | | | 12,017,461 |
| Haircuts on securities | | | (144,983) |
| Net capital | | \$ | 11,872,478 |
| | | _ | |
| Aggregate Indebtedness | | | |
| Included in Statement of Financial Condition | | | |
| Payable to Wilmington Trust Company | | \$ | 301,937 |
| Accounts payable and other liabilities | | | 177,161 |
| Deferred tax liability | | | _ |
| Incentive accrual | | | 152,888 |
| Income taxes payable to Wilmington Trust Company and state taxing author | ity | | 233,435 |
| Total aggregate indebtedness | • | | 865,421 |
| | ; | | |
| Percentage of aggregate indebtedness to net capital | | | 7% |
| Computation of basic net capital requirement | | | |
| Minimum net capital required (6-2/3% of aggregate indebtedness) | | | 57,695 |
| Minimum dollar net capital requirement | • | | 250,000 |
| Net capital requirement (greater of 6-2/3% of aggregate | : | | |
| indebtedness of \$988,416 or \$250,000) | | | 250,000 |
| Excess net capital | : | \$ | 11,622,478 |
| Excess net capital at 1000% | : | \$ | 11,785,936 |
| - | : | _ | |

Supplementary Information Pursuant to Rule 17a-5 of the Securities Exchange Act of 1934

Schedule I

Wilmington Brokerage Services Company

Computation of Net Capital Under SEC Rule 15c3-1 (continued)

December 31, 2007

Reconciliation of Company's Computation of Net Capital with FOCUS Report

| Net Capital as reported in Wilmington Brokerage Services Company's Part IIA (Unaudited) FOCUS report | \$ 11,520,862 |
|--|------------------|
| Other Items: | |
| Adjustment to securities haircuts | 73,653 |
| Adjustment to non-allowable assets | 156,002 |
| Adjustment to payables to Wilmington Trust Company | 216,390 |
| Adjustment to income taxes payable to Wilmington Trust Company | |
| and state taxing authority | (93,718) |
| Adjustment to allowable assets | (711) |
| Net Capital as shown on page 11 | \$ 11,872,478 |

